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## Taiwan

**Post:** Taipei

### Update on the 2014 U.S. Rice Normal Tender Results

**Report Categories:**

Grain and Feed

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**Report Highlights:**

Only 52% of Taiwan's 2014 Country Specific Quota (CSQ) U.S. origin rice purchase commitments under normal tender were successfully awarded for U.S.-origin rice. 28% of Taiwan's total U.S. CSQ purchase commitments ended up being offered for global competition.

## General Information:

### Reference reports:

TW14049 on “Tender for the 2014 U.S. Rice CSQ in Slow Progress”,

TW 14042 on “Taiwan 2014 U.S. Rice Country Specific Quota Tender”

TW 14024 on “Tender for 1,000 MT of U.S. Glutinous Rice”

Regarding their 2014 CSQ purchase commitments, Taiwan fulfilled their SBS tender commitments for 26,000 MT of U.S. rice, brown rice basis. As of reporting date, however, Taiwan’s fulfillment of normal tender U.S.-origin rice purchases is incomplete. Of the 38,634 MT of U.S. rice CSQ under normal tenders, only 20,100 MT were successfully awarded. The remaining 18,534 MT failed three U.S.-origin tender offers and was therefore opened for global contract. 11,650 MT were contracted for non-U.S.-origin at the 4<sup>th</sup> tender. 3,000 MT failed the 4<sup>th</sup> (globalized) tender and will not be offered again. Of the remaining 3,884 MT, 1,500 MT was recently tendered with results pending; the remainder is scheduled for February 14.

It is reported that concerns over U.S. West Coast labor disputes and resulting delays is partially to blame for these failures. However, on January 7, Taiwan completed 17,600 MT of the first 2015 U.S. CSQ SBS tender.

### The 2014 U.S. Rice CSQ Allocation, MT brown rice basis

U.S. Rice CSQ	1 <sup>st</sup> Tranche SBS	2 <sup>nd</sup> Tranche SBS	Normal Tender
64,634	10,000	16,000	38,634

### Taiwan’s 2014 Rice CSQ Tender Implementation, as of 01/28/15

Country of Origin	Awarded Quota	Uncommitted Quota
<b>CSQ-Normal Quota (49,768/MT)</b>		
USA	20,100	6,884 (turned global)
USA- turned global and contracted for non-U.S. Origins	11,650	0
Australia	0	11,134 - turned global
<b>Sub-Total</b>	<b>31,750</b>	<b>18,018</b>
<b>CSQ-SBS Quota (44,300/MT)</b>		
SBS-USA	26,000	0
SBS-Thailand	5,620	0
SBS-Thailand –turned global	680	0
SBS-Thailand –spec for Processing use	2,000	0
SBS-Egypt –turned global	330	2,170
SBS-Australia	7,500	0
<b>Sub-Total</b>	<b>42,130</b>	<b>2,170</b>
<b>Grand Total</b>	<b>94,068/MT</b>	

## Update on the 2014 U.S. Rice CSQ Normal Tender

### January 22:

- GF4-103-118 for 1,500 MT of U.S.-origin **long grain** brown rice with **amylose** content greater than or equal to 24% for delivery May 1-June 30, 2015.

The 4<sup>th</sup> tender was held on a global basis on January 22. Only one bidder who handles Thai rice participated in the bid; however the submitted rice sample failed to meet the amylose specification. The tender is pending due to an issue of conformity of amylose testing results.

(\*A correction to the TW14049 report that this tender actually had failed **three** tenders on **December 3**, December 10 and December 18 due to no bidder participating.)

### January 20:

- GF4-103-119 for 1,500 MT of U.S.-origin **long grain** brown rice for delivery May 1-June 30, 2015.

The remaining 500 MT failed the 3<sup>rd</sup> tender on December 26, with lowest offered bidding price of NT\$26,790/MT (\$843.77/MT). The 4<sup>th</sup> tender was held on January 20 on a global basis and was awarded to one successful bidder who handles Thai rice at NT\$23,184/MT (US\$732.67/MT).

### January 16:

- GF4-103-107 for 12,000 MT of U.S.-origin **medium/short grain** brown rice.

The remaining 7,000 MT was tendered on January 16 on a global basis.

One U.S. rice bidders competed with three Vietnamese rice bidders. Partially 6,000 MT was awarded to two successful Vietnamese rice bidders, one received 5,000 MT at NT\$24,498/MT (US\$777.56/MT) and the other one offered one more New Taiwan dollar at NT\$24,499/MT for 1,000 MT.

(\*A correction to the TW14049 report that awarded price for 2,000 MT at the 3<sup>rd</sup> tender on December 11 should be NT\$25,990/MT (US\$833.01/MT) instead of previously reported NT\$24,990 (US\$800.96/MT).)

### January 7:

- GF4-103-125 for 1,500 MT of U.S.-origin medium/short grain brown rice for May 1-June 30, 2015 delivery to AFA designated warehouses located at Eastern Taiwan.

The tender was completed at the 3<sup>rd</sup> tender on January 7. Entire 1,500 MT was awarded to one successful bidder at NT\$27,995/MT (US\$862.02/MT) after it failed the 2<sup>nd</sup> tender held on December 26. Only one bidder participated in the December 26 tender, with lowest offered price of NT\$27,690/MT (US\$872.12/MT).

### January 27:

- GF4-103-126 for 8,600 MT of U.S.-origin medium/short grain brown rice for May 1-June 30, 2015 delivery to AFA designated warehouses located at Southern Taiwan.

The remaining 6,000 MT was failed two consecutive tenders on December 26 and January 7, with

lowest offered bidding prices of NT\$26,495/MT (US\$833.56/MT) and NT\$26,995/MT (US\$844.38/MT). As a result, the 4<sup>th</sup> tender was held on a global basis on January 27. One U.S. rice bidder competed with two Vietnamese bidders. One Vietnamese bidder won 4,000 MT at NT\$24,480/MT (US\$788.02).

**January 22:**

- GF4-103-136 for 12,384 MT of U.S.-origin **long grain** brown rice for May 1-June 30, 2015 delivery.

The 1<sup>st</sup> tender was held on Christmas day, December 25, but failed, with the lowest offered price of NT\$24,895/MT (US\$783.23/MT). Partially 10,000 MT was awarded at the 2<sup>nd</sup> tender on January 7 to two bidders who received 4,000 MT and 6,000 MT at the same price of NT\$24,899/MT (US\$778.82/MT). The remaining 2,384 MT failed the 3<sup>rd</sup> tender on January 22, with the lowest offered price of NT\$25,590/MT (US\$814.34/MT). The 4<sup>th</sup> tender is anticipated on February 12 on a global basis.

**Reference – 2014 Taiwan’s Rice CSQ Tender Implementation, Other Trading Partners**

**Australia:**

**The 2014 Australian rice CSQ allocation**

Australian Rice CSQ	1 <sup>st</sup> Tranche SBS	2 <sup>nd</sup> Tranche SBS	Normal Tender
18,634	2,500	5,000	11,634

GF4-103-106 for 11,134 MT of Australian-origin medium/short grain rice under normal tender – The 4<sup>th</sup> tender was held on January 15 on a global basis. One U.S. rice bidder bided with two Australian rice bidders and three Vietnamese rice bidders; however, the tender didn’t succeed, with the lowest offered price of NT\$24,488/MT (US\$773.15/MT).

**Exchange rate:**

US\$1 to NT\$31.75 on 12/26/2014.  
 US\$1 to NT\$31.63 on 12/31/2014.  
 US\$ 1 to NT\$31.97 on 01/07/2015.  
 US\$1 to NT\$31.868 on 01/13/2015.  
 US\$1 to NT\$31.673 on 01/15/2014.  
 US\$1 to NT\$31.506 on 01/16/2014.  
 US\$1 to NT\$31.643 on 01/20/2014.  
 US\$1 to NT\$31.424 on 01/22/2015.  
 US\$1 to NT\$31.065 on 01/27/2014.

